

# LET'S WORK TOGETHER.

*Please take time to review the following questions,  
either to send back to me or to discuss in a consultation.*

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Can you demonstrate a proven need that your organization uniquely addresses?

What is distinct about your organization compared to competitors? What do you do that no one else does?

As appropriate, have you established relationships or collaborations with other relevant orgs to share resources and avoid duplicating efforts?

What would a picture of success look like for your organization?

What is your current organizational capacity to manage & evaluate its program(s) and handle its funding?

What has been your experience with grant-seeking & management?

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Do you have any of the following:

- IRS 501(c)(3) letter of determination
- Ability to explain org history & area served
- Written mission statement, goals, & objectives
- Process for evaluating program outcomes
- Board of directors (names & affiliations)
- List of staff and volunteer roles
- Evidence of a sustainability plan
- Current organizational budget
- Accurate financial statements
- IRS Form 990 or current audit
- Publicity received by org
- Annual report